



MEMBER OF THE
WÜRTH GROUP



METAL WORKING

PRODUCTS & SERVICES

FOR US, IT'S PERSONAL



WHY WÜRTH OLIVER H. VAN HORN?

We specialize in providing integrated customer solutions for the distribution and sale of industrial supply and machine tool products, such as: Abrasives, cutting tools, machine tools, and related maintenance and repair products to its customers, who are mainly in the Wind, Oil and Gas and Marine Vertical Segments.



ENGINEERED SERVICES

- Custom line-walks
- Value Added/Engineering Savings



EXPANSIVE SUPPLIER NETWORK

- Partnered with the industry leaders
- Multiple cutting tool lines established



REDUCE COSTS

- Inventory reductions
- Improved product performance
- Tailored solutions for optimal cost control



KNOWLEDGEABLE TEAM

- Over 115 years in metal working expertise
- Local & national representation

OUR CAPABILITIES

Würth Oliver H. Van Horn has over 115 years in metal working experience, starting from our beginnings in 1903 based out of our home office in New Orleans.

Starting as a family business at a single location, we're still focused in turn of the century manufacturing supply and have developed into a world class metal working group. Our team has a combined 200 years fabrication and metal working experience in a wide variety of industries. We utilize our highly technical metal working experts to offer a complete process solution with industry leading VMI technology for a total cost reduction within your manufacturing facility.

We have been providing vending solutions, as well as integrated supply since 1997. We offer some of the leading carbide tooling and metal working products in the industry from manufacturers.

Our highly trained personnel work alongside production engineers, shop leads and the cutting tool manufacturers to document these savings and present it to local management. We provide technical support on all metal working applications. We also invest the time to gain a better understanding of the customers' metal working needs and offer innovative solutions to meet those specific applications, while saving them process costs.

MARKET EXPERTISE

OIL & GAS



MARINE



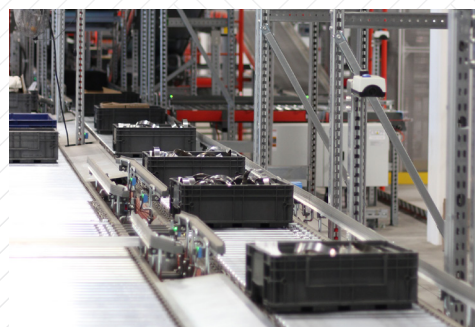
WIND ENERGY



AEROSPACE



OEM MANUFACTURING



4 STEPS: FOR CONTINUOUS IMPROVEMENT

1

HAVE AN END GOAL

The start of every initiative needs to begin with the end in mind.

2

COMMUNICATE

Keep everyone aware of what is going on while you are waiting for the results.

3

MEASURE THE RESULTS

A good continuous improvement program will yield positive outcomes.

4

REPEAT

Repeat the steps to define new opportunities and to establish ongoing feedback.



GET TO KNOW OUR MANUFACTURERS

- **Mitsubishi**
- **Kennametal**
- **IMCO**
- **SGS**
- **Dormer Pramet**
- **Allied Machine and Engineering**
- **Iscar Metals**



Online ordering available 24/7 at www.ohvanhorn.com



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